



MAY 21, 2008

**AQUADARTS BOARD MEETING
MINUTES**

**Minutes for Aquadarts Board Meeting
May 21, 2008**

(In attendance: Steve Nadler, Greg Stoner, Katy Wesnousky, Carolee Gregg, Tracy Van Deynze, Kerry Halsted, Lety LaFreniere, Nancy Wright, Mau Nguyen, and Stu Kahn)

Call to order at 7:39

Previous Minutes:

Scholarship discussion – had not been decided, just discussed last meeting.

Previous minutes approved.

Financial Report by Katy Wesnousky:

Fees are up over budget a couple thousand. Up \$4900 mostly due to more swimmers, not late fees.

Sponsorship is down. No check from Woodland Healthcare.

A couple of expenses are over budget. Pool fees seem to lag, but OK.

Postage and copying are down.

Member travel - \$6400 expenses, \$5100 income received in outstanding payments.

Have paid \$28,256 out vs \$30,045 budget.

We are at \$70,070, probably better than last year.

Question on team store. Did well at meet. Spent \$900, took in \$1800.

We have had two cap orders. We lost money on the first one possibly due to the expedited shipping cost. Some discussion on sales tax issue. We didn't charge sales tax which would be OK since we pay sales tax when we buy the shirts. If we mark up our items, we should be paying the franchise tax board as a 5013C. If we call it a "Fundraiser" rather than a "Team Store" then we are just collecting fair market price and covering sales tax. We could call it member clothing, not Team Store, then it looks like a pass through.

Coaches Report by Stu Kahn:

We have more swimmers especially in May have seen an increase in income.

Swim meets have been filling up weeks before the closing date. Team have more fundraising options than just meets, so there have been fewer meets. Also with the shorter time of the meets – the 4 hours limit – there can be fewer swimmers entered in the meets.

There is a City of Davis fee meeting next week (week of May 26th). Will go up to \$16 or \$16.50/hour instead of \$14/hour. This will affect Masters more than Aquadarts due to full ride.

Staffing changes: Carolee and Mike Stoner will be going to Summerdarts, Danielle will be working for Rose at SwimAmerica. Craig Keller will be helping Stu at Schaal with the Blue and Bronze groups while Brad and Mary cover Silver (and Sen. Devel.?).

We have Schaal booked in the afternoons from 3-4:45pm. We won't pay for the 15 minutes from 4:45-5pm since that is just the time to change lane lines.

Next month (June) is the annual house of delegates meeting at Arden Hills. We need a second person to go on Tues. 6/17/08 from 6-8pm and we will get a \$100 rebate. The name needed to be submitted by 6/6/08.

Shaved Ice situation. We are not getting the weekly workers that we need or the weekly set up people. We can make \$1800 on this. We might need to reevaluate. Carolee suggested that we ask Summerdart scholarship recipients. Sometimes the time of day is difficult for working parents.

Kerry will continue picking up the ice. Suggestion made to offer double the volunteer hours for set-up job. We still need to hold a meeting to teach the set-up procedure. The meeting held two weeks ago was not very well attended. We won't do Shaved-Ice on the Wednesday when we hold the swim-a-thon. Stu will send out another email about shaved ice volunteering when he sends the email about the relay meet. The volunteer schedule through the end of June is on the Aquadarts website. We need to add the set-up and take-down spot on the schedule and we need volunteers for next week's slot.

The cost of Stu's internet is \$25/month. Stu does much online at home and would like to be compensated with \$20/month. Motion made by Greg Stoner to approve. Motion approved. Stu will submit as reimbursements.

Greg brought up the possibility of coaching/program survey on the website. It would be taken off the website when done. Could print out a copy then return survey to box at pool. Questions are:

1. What period of time are we evaluating? Need explicit instructions re coach.
2. Does the ranking choices on questions make sense, is it clear?
3. How often does the parent actually observe practice?
4. Do just a parent evaluation or do we also have swimmer evaluations? Separate evals or just adjust the questions for swimmers too?

It might not work to have parents answering for their children.

Summerdarts report by Carolee Gregg:

As of 5/21/08 enrollment is at 444 swimmers with 6 on a waiting list. The 2pm practice has 15 spots remaining. These numbers are better than expected. Parent help has been great with the email lists. Excel and money(?) to Katy. Will be ready to deposit checks next week. Question of whether we need an evaluation for parents of Summerdarts.

Summerdart scholarships – two suggestions for applicants

1. How many years have they received scholarships for S.darts before?

2. List of other activities kids involved in and do they receive scholarships for those?

Steve Nadler's email for us to consider (May 6) was about the philosophy of scholarships. Should we limit it to a percent of our income? What would be a number we could finance? 5%, 7.5%, or 10% of our revenue? We should budget so that there is an upper limit, look at the requests, then distribute based on last year's revenue less expenses. Example of last year, 10% of 28.8 thousand would be \$2,880 and we gave \$3,000.

Aquadarts have had a practice of giving 2 scholarships per practice group, but have never given that many. At most has been 3 in one year.

Greg has a 2007 scholarship letter which Carolee will send out by May 31st. Would need to present to the board if wanted to go above the 10%.

Motion made and approved for scholarships to have a 10% of our (Aquadart or S.Darts?) income upper limit.

Staffing for S.Darts: had more applicants than ever. 60 this year vs 45 (last year?).

There are 17 first year applicants, the most before was 12. Fewer hours are being given by Carolee across the board. The youth coaches know that it is hard to do a lot of hours, though. She has mostly current Aquadarts, but needs to be sure to staff 9:30am, 5:00pm, and to some extent, 4:00pm with more non-Aquadart kids because of their own swimming time conflicts. Carolee looked at last year's evals of the coaches and considered interviews to help decide on hires. First and second year coaches won't be getting many hours. 55 coaches will be hired, 5 will not. It was a hard job for her and Jamie Owen and also used a lot of input from Stu. Steve asked if we hire any coaches as "sub only". Yes, she hires some as longterm subs.

Budget – proposed salaries give or take \$1000 due to subs having different hourly rates. (See Carolee's handout)

Budgeting 3% increase to Carolee's \$13,788.60. Colette's last year's salary was split 3 ways between Carolee, Jamie and the rest of the coaches.

Coaches with lifeguard training get \$1.00 more per hour. Min. wage went up so our 1st and 2nd year coaches get 855 of that which is very similar to what the City of Davis does with their lifeguards.

Motion to approve hourly wages and budget made and approved.

Discussion on things the Aquadart Board could do to help Stu with non-coaching items. Stu will bring ideas to the next Board meeting.

Meeting adjourned at 9:48pm